

WEST LIBERTY GUN CLUB, INC

Minutes for October 23, 2024

Opening:

The October regular board meeting of the West Liberty Gun Club, Inc. was called to order by President John Riggs at 6:31 PM on October 23, 2024, on a video conference call via Zoom.

Roll call of Board Members by: President, John Riggs

Present: President John Riggs, Vice-President, Austin Collins, Treasurer, Tomma Riggs, CRO, Ian Wicke, Secretary, Brian Alatalo

Directors: Leland Belding, Kyle Hurst, Bob Jensen, Don McConnel, Jim Meier, Robert Russell.

Absent:

There were also 3 regular members in attendance: Aaron Gillman, Bruce Guither, Steve Livermore

Approval of Agenda:

Are there any additions to the October agenda?

Motion to approve the October agenda as presented/amended by <u>Tomma Riggs</u> Second by <u>Don McConnel</u>_

Any discussion Yes / No

All In Favor / Any Opposed - Motion - Carried / Failed

Approval of Minutes of the Elections meeting and Board Reports:

Are there any additions or corrections to the minutes of the September meeting?

Motion to approve the minutes as distributed/amended by <u>Tomma Riggs</u> Second by <u>Jim Meier</u>_

Any discussion Yes / No

All In Favor / Any Opposed - Motion - Carried / Failed

Secretary's Report: Brian Alatalo

Orientation and Club Safety Attendance: Dates: September 25, 2024 - October 23, 2024

New Members: 6 (plus 9 in process)

WLGC Current Membership: 355 (including associates)

Chief Range Officer's Report: lan Wicke

Vice-President's Report: Austin Collins

President's Report: John Riggs

WLGC Treasurer's Report for September 30 2024: Tomma Riggs

• (See Attachment 1 & 2)

Motion to accept Treasurer's Report as presented/amended by <u>Austin Collins</u> Second by <u>Don McConnel</u>
Any discussion Yes / **No All In Favor** / Any opposed - Motion - **Carried** / Failed

Special Committee Reports:

Building & Long-Range Planning:

Grants and Donations:

Policy Manual and By-Laws Review Committee:

Membership Drive Committee:

Competition Matches:

WLPS - USPSA / SCSA / RCSA / 3-Gun - Monthly Activity Report: lan Wicke / John Riggs

Monthly Activity Report for NRA & Other Sanctioned Matches:

Range Rental Training Activity:

Motion to approve the Board reports as presented by Tomma Riggs Second by Austin Collins
Any discussion Yes / **No All In Favor** / Any opposed - Motion - **Carried** / Failed

Regular Business:

Old Business (Open or Tabled Issues):

- Update on .22 Gallery Improvement project and hanging steel improvements (Leland)
- Suspension Updates (Executive Session Board Members only)

New Business:

• Discussion to examine the need to raise the key card prices for new members and replacement cards due to increase in cost.

Board Member Communications:

This is the time and place for board members to relay information, messages, items of interest to the board or request items be placed on future agendas.

Date and Location for Next Board Meeting:

December 11, 2024 at 6:30 PM on a video conference call via Zoom.

Adjournment by President John Riggs.

Motion to conclude business and adjourn by <u>Tomma Riggs</u> Second by <u>Jim Meier</u> Any discussion Yes / **No**

All In Favor / Any opposed - Motion - Carried / Failed

President John Riggs adjourned the meeting at 7:21PM

Balance Sheet Comparison

As of September 30, 2024

	TOTAL		
	AS OF SEP 30, 2024	AS OF SEP 30, 2023 (PY)	CHANGE
ASSETS			
Current Assets			
Bank Accounts			
1000 RO Office Cash	100.00	100.00	0.00
1050 Match Petty Cash	100.00	100.00	0.00
1100 Checking-WLGC General	23,364.90	14,746.70	8,618.20
1200 Checking - Practical Shooters	14,340.48	10,777.70	3,562.78
1400 Hills Bank CD 0401	113,796.75	0.00	113,796.75
1450 Hills Money Market	15,175.96	31,864.82	-16,688.86
1460 Hills Bank CD 6426 (deleted)	0.00	90,978.12	-90,978.12
Total Bank Accounts	\$166,878.09	\$148,567.34	\$18,310.75
Accounts Receivable			
1800 Accounts receivable (A/R)	15,236.59	10,590.17	4,646.42
Total Accounts Receivable	\$15,236.59	\$10,590.17	\$4,646.42
Other Current Assets			
1350 Supplies Inventory	0.00	0.00	0.00
1900 *Undeposited Funds	179.76	456.56	-276.80
Total Other Current Assets	\$179.76	\$456.56	\$ -276.80
Total Current Assets	\$182,294.44	\$159,614.07	\$22,680.37
Fixed Assets			
1520 Machinery & Equipment	21,118.79	21,118.79	0.00
1550 Indoor Range	41,984.10	41,984.10	0.00
1551 Office-Shed	5,636.73	5,636.73	0.00
1552 USPSA Storage	3,775.00	3,775.00	0.00
1560 Land Improvements	56,485.14	56,485.14	0.00
1565 Accumulated Depreciation	-65,998.00	-57,657.00	-8,341.00
Total Fixed Assets	\$63,001.76	\$71,342.76	\$ -8,341.00
TOTAL ASSETS	\$245,296.20	\$230,956.83	\$14,339.37
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
2000 Accounts Payable	0.00	0.00	0.00
Total Accounts Payable	\$0.00	\$0.00	\$0.00
Other Current Liabilities			
2560 Sales Tax Payable	2,037.55	5,976.97	-3,939.42
2600 NRA Memberships Payable	205.00	125.00	80.00
2610 Gate Key Deposits	5,520.00	5,040.00	480.00
Out Of Scope Agency Payable	0.00	0.00	0.00

Balance Sheet Comparison

As of September 30, 2024

	TOTAL		
	AS OF SEP 30, 2024	AS OF SEP 30, 2023 (PY)	CHANGE
Total Other Current Liabilities	\$7,762.55	\$11,141.97	\$ -3,379.42
Total Current Liabilities	\$7,762.55	\$11,141.97	\$ -3,379.42
Total Liabilities	\$7,762.55	\$11,141.97	\$ -3,379.42
Equity			
3000 Opening Bal Equity	0.00	0.00	0.00
3200 Unrestricted Net Assets	204,235.09	210,170.76	-5,935.67
Net Income	33,298.56	9,644.10	23,654.46
Total Equity	\$237,533.65	\$219,814.86	\$17,718.79
TOTAL LIABILITIES AND EQUITY	\$245,296.20	\$230,956.83	\$14,339.37

Profit and Loss Comparison

October 2023 - September 2024

		TOTAL	
	OCT 2023 - SEP 2024	OCT 2022 - SEP 2023 (PY)	CHANGE
Income			
4000 Match Income			
4100 Practical Shooting	2,386.38	61.62	2,324.76
4110 USPSA	4,770.00	5,675.00	-905.00
4120 Steel Challenge	4,016.00	5,270.00	-1,254.00
Total 4100 Practical Shooting	11,172.38	11,006.62	165.76
4200 3Gun Match Income	750.00		750.00
Total 4000 Match Income	11,922.38	11,006.62	915.76
4400 Membership Dues	30,406.24	28,050.10	2,356.14
4450 Discounts given		-50.50	50.50
Total 4400 Membership Dues	30,406.24	27,999.60	2,406.64
4500 Program Income			
4510 Public Use	1,845.00	3,110.00	-1,265.00
4520 Target and Ammo Sales	107.25	50.25	57.00
4530 Range Rental	150.00	720.00	-570.00
Total 4500 Program Income	2,102.25	3,880.25	-1,778.00
4600 NRA Commissions	117.00	208.00	-91.00
4700 Donations	198.16	214.43	-16.27
4710 Steve Yeater Donations	8,273.00		8,273.00
Total 4700 Donations	8,471.16	214.43	8,256.73
4990 Other revenue	150.00	150.00	0.00
Uncategorized Income	9.47		9.47
Total Income	\$53,178.50	\$43,458.90	\$9,719.60
Cost of Goods Sold			
5000 Comp'd Match Fees			
5010 USPSA	120.00	120.00	0.00
5020 Steel Challenge	160.00	120.00	40.00
Total 5000 Comp'd Match Fees	280.00	240.00	40.00
Total Cost of Goods Sold	\$280.00	\$240.00	\$40.00
GROSS PROFIT	\$52,898.50	\$43,218.90	\$9,679.60
Expenses			
6100 Administrative Expense			
6130 Computer/software expenses	1,442.48	1,087.70	354.78
6140 Dues and Membership Fees	349.00	312.00	37.00
6150 Office Supplies	1,071.68	968.43	103.2
6160 Range Officer Expenses	236.70	1,075.41	-838.7
6165 Office/General Administrative Expenses	319.66		319.66
6180 Miscellaneous	6.10	24.26	-18.16
Total 6100 Administrative Expense	3,425.62	3,467.80	-42.18

Profit and Loss Comparison

October 2023 - September 2024

	TOTAL		
	OCT 2023 - SEP 2024	OCT 2022 - SEP 2023 (PY)	CHANG
6200 Match Expenses			
6210 Targets	-345.00	514.39	-859.3
6211 USPSA	290.00	339.00	-49.0
6213 3Gun	55.00		55.0
Total 6210 Targets	0.00	853.39	-853.3
6220 Pasters	187.75	-153.00	340.7
6221 USPSA	150.00	153.00	-3.0
6223 3Gun	16.00		16.0
Total 6220 Pasters	353.75	0.00	353.7
6230 Activity Fees	-506.50	-620.96	114.4
6231 USPSA	420.00	1,417.48	-997.4
6232 Steel Challenge	638.62	495.48	143.1
Total 6230 Activity Fees	552.12	1,292.00	-739.8
6240 Miscellaneous	-370.36	-1,252.05	881.6
6241 USPSA	349.63	630.41	-280.7
6242 Steel Challenge	928.49	1,008.12	-79.6
6243 3Gun	106.66		106.6
6246 USPSA/SCSA Operational	5,420.97	4,526.49	894.4
Total 6240 Miscellaneous	6,435.39	4,912.97	1,522.4
6250 Prizes and Awards	-770.00	-188.00	-582.0
6251 USPSA	380.00		380.0
6255 Food/Catering	1,021.00	376.15	644.8
Total 6250 Prizes and Awards	631.00	188.15	442.8
6270 Stripe Fees			
6271 USPSA	67.14		67.
6272 SCSA	244.24		244.2
6273 Stripe Fees - 3Gun	27.00		27.0
Total 6270 Stripe Fees	338.38		338.3
Total 6200 Match Expenses	8,310.64	7,246.51	1,064.1
6300 Operating Expenses			
6310 Advertising Expenses	89.31		89.3
6320 Cleaning	53.01		53.0
6330 Depreciation	8,341.00	8,548.00	-207.0
6340 Facilities and Equipment		837.42	-837.4
6345 Groundkeeping	4,638.95	2,545.44	2,093.5
6346 Security	227.62	2,099.08	-1,871.4
Total 6340 Facilities and Equipment	4,866.57	5,481.94	-615.3
6350 Insurance			
6351 Liability Insurance	6,057.00	5,287.00	770.0
Total 6350 Insurance	6,057.00	5,287.00	770.0

Profit and Loss Comparison

October 2023 - September 2024

	TOTAL		
	OCT 2023 - SEP 2024	OCT 2022 - SEP 2023 (PY)	CHANGE
6360 QuickBooks Payments Fees	721.24	754.25	-33.01
6370 Repairs and Maintenance	747.91	8,395.17	-7,647.26
6371 Equipment Repairs & Maintenance	846.34		846.34
6380 Utilities			
6381 Electric Expense	1,767.06	1,454.79	312.27
6382 Portable Restroom Expense	3,632.65	3,506.40	126.25
6384 Telephone, Telecommunications	2,646.48	1,110.52	1,535.96
Total 6380 Utilities	8,046.19	6,071.71	1,974.48
6390 Miscellaneous	48.66	32.93	15.73
Total 6300 Operating Expenses	29,817.23	34,571.00	-4,753.77
6400 Sales Tax Expense	-214.89	2,631.45	-2,846.34
8100 Reconciliation Discrepancies	-131.18	79.00	-210.18
Total Expenses	\$41,207.42	\$47,995.76	\$ -6,788.34
NET OPERATING INCOME	\$11,691.08	\$ -4,776.86	\$16,467.94
Other Income			
7100 Interest			
7110 Bank Account Interest	13.93	11.48	2.45
7115 MMA Interest	51.84	72.45	-20.61
7120 Short-term CD Interest	2,827.93	272.43	2,555.50
Total 7100 Interest	2,893.70	356.36	2,537.34
Total Other Income	\$2,893.70	\$356.36	\$2,537.34
Other Expenses			
6000 Contract Services			
6020 Legal Fees	180.00		180.00
Total 6000 Contract Services	180.00		180.00
Total Other Expenses	\$180.00	\$0.00	\$180.00
NET OTHER INCOME	\$2,713.70	\$356.36	\$2,357.34
NET INCOME	\$14,404.78	\$ -4,420.50	\$18,825.28